

10 Ways to 10X Your Sales Growth

Are you a small business owner or entrepreneur who wants to double your sales growth or 10x your growth - or even 100x your growth? A sales growth coach helps salespeople, small business owners and entrepreneurs increase their sales. Here are 10 tips to 10X your sales from sales growth experts.

- 1 Determine what your best competitors are unwilling to do and do it. Eat what you kill is the new economy. - Grant Cardone, author of The 10X Rule and sales expert
- 2 Use Pinterest to drive sales. Pinterest is actually an incredible platform for driving sales, especially for e-commerce products.- Neil Patel,
- 3 Move forward with pig-headed discipline and determination – especially when the path is new. - Amanda Holmes, CEO of Chet Holmes International
- 4 Double the frequency you contact your prospects. Your time will be better spent doubling the number of times you reach out to a prospect. - Mark Hunter, The Sales Hunter
- 5 Task batch to eliminate distractions and increase productivity. - Meredith Messenger, CEO of Selling With Soul
- 6 Sales must be a joint venture between sales and marketing. - Tank New Media
- 7 Think in terms of LEVERAGE. Instead of focusing on a “realistic” goal, the goal is through the roof. - VersaDIAL
- 8 If you need to find a way to close faster and sell more, there is only 1 thing that will do the trick every time, in any industry. Ask open-ended questions. - Vanessa Merit Nornberg, Pres, Metal Mafia
- 9 Ask For Referrals: Current customers are a great resource for new customers if you’ve built a strong relationship with them. - Jake Rosenstein, RingLead
- 10 Think like a “pro” or a “champion” and crush your competition. - Jim Brown, The Salesman Podcast